



Date : 17th Aug 2009

To,
Mr Rakesh Andhare,
Aarkay Techno Consultants P Ltd,
1st Floor, 1, Samarthnagar(W),
Ajni Square, Wardha Road,
Nagpur - 440015

Sub- Tata Communications Business Partner 2009-2010

Dear Sir,

We thank you for your interest shown in working with Tata Communications as a Business Partner. In continuation of our discussion, we are pleased to confirm **Aarkay Techno Consultants P Ltd,** as a Business Partner of Tata Communications to sell its range of services in Nagpur region.

Do note that this confirmation is subject to your acceptance of the terms and conditions of the formal agreement that needs to be signed before end of Oct 2009.

Please start the sales related activities taking the help of Mr Surendra Bairagi (9223310742) who is assigned as a CSM (Channel Sales Manager) to your organization.

We wish you all the best in this endeavour !

Regards,

A handwritten signature in blue ink that reads 'Harish Laddha'.

Harish Laddha
GM – Channel Strategy and Development
harish.laddha@tatacommunications.com

TATA COMMUNICATIONS

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